

# **BEST PROGRAMS**

## **A. Program on War Against Poverty**

**“WAP” a three year project July 2008 – June 2011**

### **Objective:**

Alleviate poverty to small scale entrepreneurs and small scale farmers through provision of gender sensitive business management skills, advisory service and access micro-credit

### **Specific objectives**

- 1,800 clients trained in business management by June 2011
- 600 clients trained in gender
- 200 entrepreneurs diversify sources of income
- 1,080 entrepreneurs increase their capital by 50%

### **Planned Activities**

- Mobilization sessions
- Training on business management skills
- Conduction of loan sessions and issuing micro-credit
- Make follow-up of trained clients
- Identification of new income generating activities
- Training on food processing
- Acquisition of project investment
- Servicing poorest of the poor
- Staff training
- Conduction of mid and end project evaluation
- Training of TOTs for the trainees in the process of phasing out

### **Accomplished activities**

- Mobilization sessions held at District and ward level
- Training in business management training to 606 people: 467 females and 139 males
- 70 clients visited for business advisory services: 68 females and 2 males

- 5 new income generating activities identified
- Three staff employed: Accountant, a trainer and credit officer
- Loan tracking system purchased and installed
- Management information System (MIS) installed
- Loan department established and started issuing micro-credit
- 29 poorest of the poor identified and 20 already started micro-businesses
- 80 Trained food processors are producing Mango pickle, Peanut butter Tomato paste, Tomato sauce and nutritious flour

#### **Overall project performance**

- People are aware and they are ready for the project implementation
- Leadership is playing their role
- Entrepreneurs are practicing the skills
- Poorest of the poor are motivated to get out of extreme poverty
- Increase of income per household is certain

#### **Planned activities for year 2009/2010**

- Conduct 24 trainings on Business management training to micro-entrepreneurs and small scale-farmers (600)
- Conduct 27 supervisory visits to trained and micro-loan clients
- Provide services to 200 poorest of the poor
- Provide credits and make follow-up to micro-credit clients
- Staff attend short courses

#### **Challenges**

- Some of the entrepreneurs cannot read and write especially the poorest of the poor
- Insufficient resources to meet the clients' needs especially the loan and seed grant
- Inadequate funds for programs and operational costs
- Insufficient donors to support the organizational activities due to world economic crisis